



Ultra Shield®
Armor Technology For Your Floors

LEHIGH VALLEY HEALTH SYSTEM
CEDAR CREST
Allentown, PA
Crothall

**“The use of Ultra Shield has saved thousands of dollars
in labor and materials on just the entrance lobby alone.”**

Of Note:

Director:	Troy Bartges
Duration of Use:	5 Years +
Burnishable Square Footage:	20,000 (entrance lobby)
Stripping Frequency:	Reduced to 1x/yr from 2x/yr previously
Annual Savings:	\$8,400 a reduction of 50%

Additional Comments:

Troy and his team are very pleased with both the performance and cost effectiveness of Ultra Shield. The high-profile entrance lobby, highlighted in this test, is just one area in particular where significant savings have been realized. For just this lobby, each strip-out required 2 FTE's working 22 days.

Savings Analysis: (Lobby only)

Burnishable Square Footage:	20,00 (entrance lobby)
Stripping Frequency:	Previously – 2x/year Current – 1x/year
Labor Rate:	\$11.65/hr
Finish Cost:	\$600 (total finish)
Stripper Cost:	\$300 (total stripper)

Cost to strip and refinish lobby floors (2x/year)

Material:	\$900 (Finish: \$600, Stripper: \$300)
Stripping & Refinish Labor (Total):	\$7,500 (16 hrs/day for 22 days @ \$11.65/hr)
Total:	\$8,400
Frequency/Yr:	2
Annualized Cost	\$16,800

Annual Lobby Floor Care Savings:

Previous cost to Maintain Floors:	\$16,800
Current cost to Maintain Floors:	\$8,400
Annual \$ Savings:	\$8,400
Annual % Savings:	50%