



Ultra Shield®

Armor Technology For Your Floors

NORTH MISSISSIPPI MEDICAL CENTER

Tupelo, MS
Crothall

“The use of Ultra Shield has more than doubled the life of our floor finish and cut floor finish purchases in half .”

Of Note:

Director:	Holly Miller
Duration of Use:	2 Years
Average Annual Spend	\$990 (1 case every other month)
Burnishable Square Footage:	500,000
Stripping Frequency:	Reduced to every 12-18 months from 2x/yr previously
Floor Finish:	Reduced to 4 Coats from 8 Coats
Annual Savings:	\$55,621 a reduction of 70.1%

Additional Comments:

According to Assistant Director David Duthu, previously, 5 FTE's were dedicated to floor maintenance. Prior to Ultra Shield, this labor was split between burnishing and “project” work required to keep the floors at an acceptable level. Over the last two years, following the implementation of Ultra Shield, the facility kept the same labor dedicated to floor care; however, the labor was used to increase the frequency of burnishing instead of project work which has allowed them to dramatically improve the look of their floors simply by utilizing existing labor.

Savings Analysis:

Burnishable Square Footage:	500,000
Stripping Frequency:	Previously – 2x/year Current – 1x/year some, .5x/year others
Coats of Finish applied:	Previously – 8 coats Current – 4 coats
Labor Rate:	\$10.00/Hr
Finish Cost:	\$67.71 - 2,500 sf/gal Coverage
Stripper Cost:	\$50.77 - 1,000 sf/gal coverage
2017 Ultrashield Purchases:	6 cases, \$990.00

Annual Floor Care Savings:

Previous cost to Maintain Floors:	\$78,654
Current cost to Maintain Floors:	\$23,033
Annual \$ Savings:	\$55,621
Annual % Savings:	70.7%