



Ultra Shield®
Armor Technology For Your Floors

SAINT THOMAS WEST HOSPITAL

Nashville, TN
Touchpoint

“Ultra Shield is a great product that makes the floor finish more durable resulting in less wear and tear”

Of Note:

Director:	Shimson Racine
Duration of Use:	18 months
Average Annual Spend	\$1,113 (7 cases)
Burnishable Square Footage:	600,000
Stripping Frequency:	Reduced to 1x/yr from 2x/yr previously
Burnishing Frequency:	Reduced from 2x/wk to 1x/wk
Floor Finish:	3 Coats has been maintained
Annual Savings:	\$81,953 a reduction of 50%

Additional Comments:

“Ultra Shield is a great product that makes the floor finish more durable resulting in less wear and tear.” Both we and the client have seen a noticeable improvement in the overall appearance of the hospital. The elimination of burnishing dust has improved indoor air quality and eliminated the need for extra dusting. Pad purchases have also been reduced. The client has also noticed improved slip resistance.

Stripping & Refinishing

Previous Method & Frequency:	\$89,026
Current Method & Frequency:	\$44,513
Dollar Savings:	\$44,513
Percentage Savings:	50%

Weekly Maintenance/Burnishing:

Previous Method & Frequency:	\$74,880
Current Method & Frequency:	\$37,440
Savings:	\$37,440
As a %	50%

Annual Floor Care Savings:

Previous cost to Maintain Floors:	\$163,906
Current cost to Maintain Floors:	\$81,953
Annual \$ Savings:	\$81,953
Annual % Savings:	50%