



Ultra Shield®
Armor Technology For Your Floors

ST. VINCENT'S MEDICAL CENTER

Bridgeport, CT
Touchpoint

**“Ultra Shield is great. The floors look beautiful and shiny.
The Use of Ultra Shield has reduced stripping and refinishing by 50%.”**

Of Note:

Director:	Elisette Oliveira-Lisboa
Duration of Use:	4 Years
Average Annual Spend	\$1,980 (1 case/mo)
Burnishable Square Footage:	400,000
Stripping Frequency:	Reduced to 2X/Yr from Quarterly (4x/yr)
Burnishing Frequency:	Reduced to 1X/Wk from 2x/wk
Floor Finish:	Reduced to 5 Coats from 8 Coats
Pad Usage:	Reportedly has dropped by approx. 30%
Annual Savings:	\$117,893, a reduction of 60.1%

Additional Comments:

Since our implementation of Ultra Shield into our floor care program, the client has seen a measurable improvement in the overall appearance of the hospital's floors. Additionally, the implementation of Ultra Shield has allowed hallways and patient rooms to be maintained at the highest gloss level with less labor and products than previously required.

Savings Analysis:

Burnishable Square Footage:	400,000
Stripping Frequency:	Previously – 4x/Year Current – 2x/Year
Coats of Finish applied:	Previously – 8 coats Current – 5 coats
Burnishing Frequency	Previously – 2x/Week Current – 1x/Week
Labor Rate:	\$13.50/Hr
Finish Cost:	\$67.71 - 2,500 sf/gal Coverage
Stripper Cost:	\$50.77 - 1,000 sf/gal coverage
2017 Ultra Shield Purchases:	\$1,980

Stripping & Refinishing

Previous Method & Frequency:	\$139,940
Current Method & Frequency:	\$50,128
Annual Savings:	\$89,812

Weekly Maintenance/Burnishing:

Previous Method & Frequency:	\$56,160
Current Method & Frequency:	\$28,080
Annual Savings:	\$28,080

Annual Floor Care Savings:

Previous cost to Maintain Floors:	\$196,100
Current cost to Maintain Floors:	\$78,208

Annual \$ Savings: \$117,892

% Savings: 60.1%

Reduction in floor pad purchases 30%